

Message Text

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PAGE 01 GEORGE 01933 141848Z

62

ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

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E.O. 11652: N/A

TAGS: EAIR, GY

SUBJECT: GOG-PAN AM CONTINUE NEGOTIATIONS ON SERVICES AGREEMENT

REF: GEOGETOWN 1136

1. MR. DENNIS CHOW-WOON, LOCALPAN AM AGENT, MET WITH GOG AIR TRANSPORT ADVISORY BOARD ON NOVEMBER 10, TO CONTINUE DISCUSSIONS ON GUYANA AIRWAYS CORP'S PROPOSED TAKEOVER OF GENERAL SALES AND GROUND HANDLING OF PAN AM'S GUYANA OPERATIONS.

2. CHOW-WOON WAS UNDER INSTRUCTIONS FROM NYC HEADQUARTERS NOT RPT NOT TO RESIST GOG'S DETERMINATION TO MONOPOLIZE GROUND OPERATIONS IN GUYANA. HOWEVER, AFTER DISCUSSING THE SCALE OF PAN AM'S OPERATIONS AT NEGOTIATIONS, AIR TRANSPORT ADVISORY BOARD DECIDED TO DELAY TAKEOVER, DUE TO EXPENSE OF PROJECT. CHOW-WOON IS OF THE OPINION THAT GAC WILL CONTROL PASSENGER AND TRAFFIC HANDLING WITHIN TWO YEARS, BUT PAN AM SALES OPERATIONS WILL PROBABLY RETAIN SEPARATE IDENTIFICATION IN BUILDING SEPARATE FROM THE GAC BUILDING AS DOES BRITISH AIRWAYS AT PRESENT. HE IS DOUBTFUL THAT GAC WILL EVER CONTROL PANAM GROUND MAINTENANCE, DUE TO THE LACK OF FAA-APPROVED MECHANICS IN GUYANA.
KREBS

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Message Attributes

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